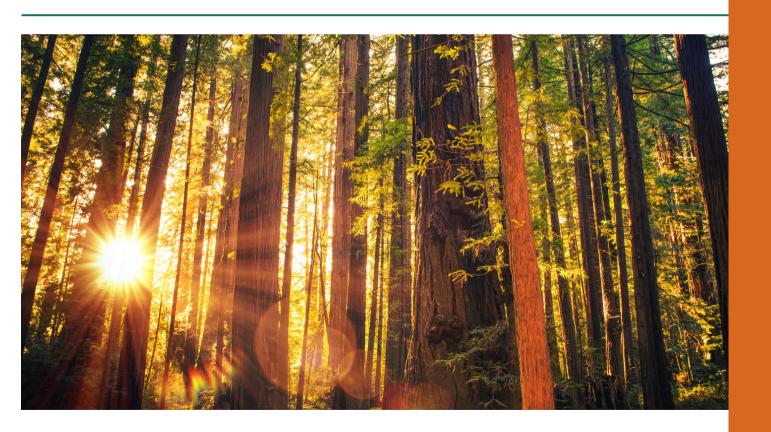


## Problems, Solutions,



## **Differentiators**



## Why QuieTrack?

#### **PROBLEM**

Insurance tracking is a tedious process that can lead to poor borrower experiences and uninsured collateral risks.

#### **SOLUTION**

Outsource your insurance tracking to reduce internal costs, increase team satisfaction, and improve borrower's experience.

#### DIFFERENTIATORS

- 1. Dramatically improve borrower's experience because we quiet down the tracking process through proactive outreach to insurance agents and customer service.
- 2. Simple, intuitive tracking system for lenders to utilize.
- 3. Our proprietary system is built to handle complex commercial loans. We can track ANY insurance requirement or loan.
- 4. We can customize your tracking program to your exact specifications.
- 5. An account representative dedicated to your team to build a strong relationship and understanding of your team and requirements.
  - a. Long term relationship focus: average client tenure >15 years and numerous staff with over 20 years of experience.
- 6. We can assume the challenging process of paying your borrower escrowed insurance premiums.

### **Client Testimonials**

Diana at QuieTrack has been a great help to me through all the audits. She is so professional and always provides me with the best service. If she doesn't know the answer, she'll get it for me. She has given me a comfort level during numerous audits. The research she has provided me has made my responses to the OCC, CFPB and internal audit clear and precise. I am glad she is on my "team".

Retired VP/Mortgage Servicing Manager CA-based Bank

We have been up and running for a short while now with QuieTrack and I am absolutely loving it! Your online system is super easy to navigate, though I still have questions here and there and Melissa's quick response time is appreciated. Moving from our prior vendor to your company is one of the best decisions I ever made.

First Vice President, Loan Operations/Servicing Manager CA-based Bank

I couldn't be more pleased. I now have time during the day to complete my other duties besides insurance. QuieTrack makes the difference hands down! They are true professionals and very detail oriented. I LOVE QuieTrack!!

Retried VP/Mortgage Servicing Manager CA-based Bank

I have been on your website pretty much all day since our training this morning. I LOVE IT! So easy to use and understand what an improvement this will be for us. Thank you again,

Collections Officer CA-based Bank

## **Client Testimonials**

The following testimonials are from a confidential marketing survey of various QuieTrack clients. Their identities were not revealed to QuieTrack to ensure their open and candid opinions.

"Their online product is the best and easiest to use in the industry."

"I have open access to QuieTrack management."

"We're with QuieTrack because of their level of service, the relationship they build with their clients and the ease of use of their system."

"QuieTrack is innovative - always looking for ways to improve their product and service."

"They are an emerging insurance tracker. They're a rising star."

"QuieTrack really shined through a recent merger; they were impressive."

"Their systems are robust and technologically advanced."

"I like QuieTrack's personal nature – they didn't bring in analysts; Kevin told his story and was sincere, honest and trustworthy."

# For inquiries, contact us.



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